## ALi Corporation (3041 TT)

## 1Q15 Investor Conference

May $14^{\text {th }}, 2015$

## 1Q15 Consolidated Quarterly Results

- 1 Q15 revenue reached NT\$ 910 million, QoQ -19\%, YoY -18\%
- Gross profit margin was $42 \%$
- Operating profit margin was -2\%


## NT\$ million



## 1Q15 Consolidated Income Statement

## (Amounts in thousand New Taiwan Dollars except

 Earnings Per Share)
## Net sales

Cost of goods sold

## Gross profits

Operating expenses:
Selling expenses
Administrative expenses
Research and development expenses
Total operating expenses

## Operating income

Non-operating income and gain (expense \& loss)

## Income before income tax

Income tax (expense) benefit

## Net income

Earnings Per Share (in New Taiwan Dollars)


## 1Q15 Consolidated Balance Sheet

| (Amounts in thousand New Taiwan Dollars except Key Indices) Selected Items from Balance Sheet | Mar 31, 2015 | Dec 31, 2014 | Mar 31, 2014 |
| :---: | :---: | :---: | :---: |
| Cash, cash equivalents and investments in marketable financial instruments | 4,168,924 | 4,116,446 | 4,903,258 |
| Notes and accounts receivable | 171,856 | 164,134 | 234,289 |
| Inventory (net) | 486,091 | 512,045 | 430,168 |
| Other current assets | 431,098 | 565,701 | 351,157 |
| Total current assets | 5,257,969 | 5,358,326 | 5,918,872 |
| Long-term Investments | 101,174 | 95,621 | 57,823 |
| Net PP\&E | 682,418 | 685,008 | 701,894 |
| Intangible assets | 522,282 | 548,425 | 529,083 |
| Other assets | 157,249 | 153,185 | 95,519 |
| Total assets | 6,721,092 | 6,840,565 | 7,303,191 |
| Notes and accounts payable | 451,214 | 511,217 | 554,009 |
| Other current liabilities | 442,590 | 516,412 | 553,820 |
| Other liabilities | 34,202 | 38,915 | 0 |
| Total liabilities | 928,006 | 1,066,544 | 1,107,829 |
| Total shareholders' equity | 5,793,086 | 5,774,021 | 6,195,362 |
| Key Indices |  |  |  |
| A/R Turnover Days (net) | 17 | 18 | 34 |
| Inventory Turnover Days (net) | 85 | 69 | 66 |
| Current Ratio | 5.9 | 5.2 | 5.3 |

## Revenue Breakdown

4Q14

20~25\%


Pay-TV Operator STB Retail STB $\quad$ Others (Non-STB)

1Q15


- Pay-TV Operator STB $\quad$ Retail STB $\quad$ Others (Non-STB)


## Thank you!



ALi.

