# ALi Corporation (3041 TT) 1Q14 Investor Conference

May 13<sup>th</sup>, 2014



#### **1Q14 Consolidated Quarterly Results**

- 1Q14 revenue reached NT\$1,108 million, QoQ -13%, YoY +29%
- Gross profit margin was 50%
- Operating profit margin was 6%





## **1Q14 Consolidated Income Statement**

(Amounts in thousand New Taiwan Dollars)	1Q14		4Q13		1Q13		QoQ	YoY
Net sales	1,108,030	100%	1,280,595	100%	861,099	100%	-13%	29%
Cost of goods sold	(558,453)		(667,492)	_	(473,059)		-16%	18%
Gross profits	549,577	50%	613,103	48%	388,040	45%	-10%	42%
Operating expenses:								
Selling expenses	(87,385)		(84,610)		(72,188)		3%	21%
Administrative expenses	(89,030)		(125,653)		(77,999)		-29%	14%
Research and development expenses	(301,629)		(333,193)		(306,809)		-9%	-2%
Total operating expenses	(478,044)	-43%	(543,456)	-42%	(456,996)	-53%	-12%	5%
Operating income	71,533		69,647	-	(68,956)		3%	N/a
Non-operating income and gain (expense & loss)	21,458		26,054		28,391		-18%	-24%
Income before income tax	92,991		95,701		(40,565)		-3%	N/a
Income tax(expense)benefit	(10,242)		(29,406)		(7,662)		-65%	34%
Net income	82,749	7%	66,295	5%	(48,227)	-6%	25%	N/a
Earnings Per Share (in New Taiwan Dollars)	0.28		0.23		(0.16)			



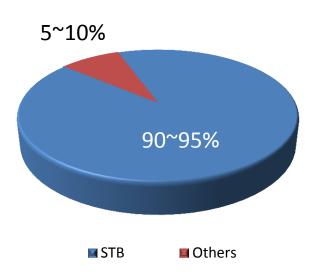
## **1Q14 Consolidated Balance Sheet**

(Amounts in thousand New Taiwan Dollars except Key Indi	· ·		
Selected Items from Balance Sheet	Mar 31, 2014	Dec 31, 2013	Mar 31, 2013
Cash & financial asset current	4,903,258	4,716,636	3,625,331
Notes and accounts receivable	234,289	593,461	364,952
Inventory (net)	430,168	386,480	495,408
Other current asset	351 <i>,</i> 157	109,552	865,349
Total current asset	5,918,872	5,806,129	5,351,040
Funds and Investments	57,823	58,248	46,871
Net PP&E	701,894	702,819	710,381
Intangible assets	529,083	555,299	612,668
Other assets	95,519	116,283	167,354
Total assets	7,303,191	7,238,778	6,888,314
Notes & accounts payable	554,009	492,527	491,152
Other current liabilities	553,820	628,245	673,348
Other liabilities	-	23,331	34,114
Total liabilities	1,107,829	1,144,103	1,198,614
Total shareholders' equity	6,195,362	6,094,675	5,689,700
Key Indices			
A/R Turnover Days (net)	34	39	51
Inventory Turnover Days (net)	66	58	95
Current Ratio	5.3	5.2	4.6

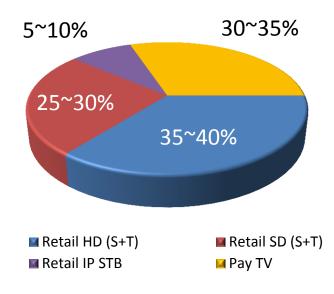


#### **1Q14** Revenue Breakdown

STB vs. Others



#### **STB by End Market**





# Thank you!



