

ALi Corporation (3041 TT) 3Q14 Investor Conference

Nov 12th, 2014

ALi

3Q14 Consolidated Quarterly Results

- 3Q14 revenue reached NT\$1,396 million, QoQ +37%, YoY +32%
- Gross profit margin was 43%
- **Operating profit margin was 9%**



3Q14 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)	3Q14		2Q14		3Q13		QoQ	YoY
Net sales	1,395,830	100%	1,016,890	100%	1,058,707	100%	37%	32%
Cost of goods sold	(798,154)		(542,663)		(617,622)		47%	29%
Gross profits	597,676	43%	474,227	47%	441,085	42%	26%	36%
Operating expenses:								
Selling expenses	(104,663)		(80 <i>,</i> 635)		(62,863)		30%	66%
Administrative expenses	(78,543)		(73,340)		(100,274)		7%	-22%
Research and development expenses	(291,762)		(278,005)		(290,603)		5%	0%
Total operating expenses	(474,968)		(431,980)		(453,740)		10%	5%
Operating income	122,708	9%	42,247	4%	(12,655)	-1%	190%	N/a
Non-operating income and gain (expense & loss)	11,432		6,343		8,273		80%	38%
Income before income tax	134,140		48,590		(4,382)		176%	N/a
Income tax(expense)benefit	(21,890)		(14,910)		(39,619)		47%	-45%
Net income	112,250		33,680	_	(44,001)	_	233%	N/a
Earnings Per Share (in New Taiwan Dollars)	0.38		0.12		(0.15)			

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3Q14 Consolidated Balance Sheet

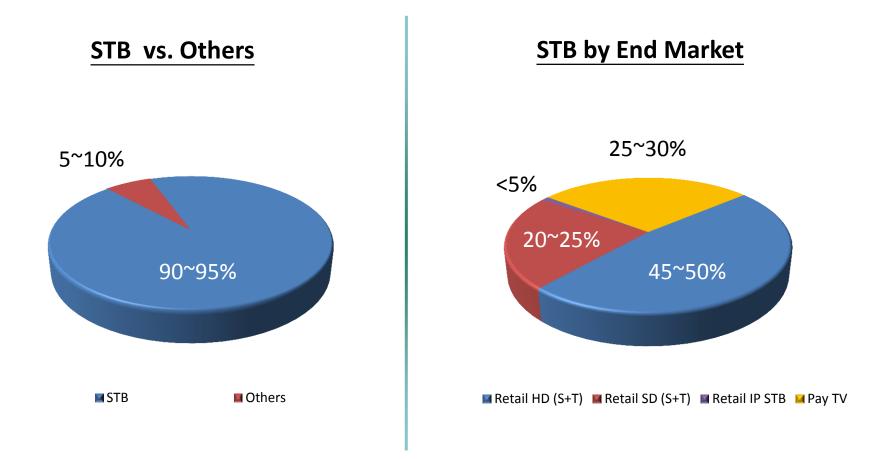
(Amounts in thousand New Taiwan Dollars except Key Indices)			
Selected Items from Balance Sheet	Sep 30, 2014	Jun 30, 2014	Sep 30, 2013
Cash & financial asset current	4,012,647	4,740,220	4,438,280
Notes and accounts receivable	284,069	193,296	494,568
Inventory (net)	509,343	560,753	458,841
Other current asset	644,616	332,856	55,585
Total current asset	5,450,675	5,827,125	5,447,274
Funds and Investments	48,070	64,963	59,202
Net PP&E	685,093	691,939	700,554
Intangible assets	477,099	502,118	574,236
Other assets	152,009	127,657	152,119
Total assets	6,812,946	7,213,802	6,933,385
Notes & accounts payable	604,935	484,040	456,522
Other current liabilities	470,331	1,160,158	439,030
Other liabilities	35,734	20,352	38,217
Total liabilities	1,111,000	1,664,550	933,769
Total shareholders' equity	5,701,946_	5,549,252	5,999,616
Key Indices			
, A/R Turnover Days (net)	16	19	37
Inventory Turnover Days (net)	62	83	75
Current Ratio	5.1	3.5	6.1

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3Q14 Revenue Breakdown





Thank you!





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